U.S. Commercial Service

Dollars and Cents Matter!

Making Sense of Your Export Financial Toolkit - a Webinar Series

Join the U.S. Commercial Service for a webinar series on increasing your bottom line using many little known financial programs and incentives available to U.S. exporters. You'll learn how to maximize profits and capitalize on export earnings by tapping into the IC-DISC, recoup funds spent on international travel and shipping, insuring your receivables in the event of non-payment, and securing loan guarantees for your export transactions. Topic details include:

IC-DISC

The IC-DISC, or Interest Charge Domestic International Sales Corporation, is a program in which U.S. exporters can significantly reduce their tax rate on export sales by 20%. Setting up the DISC is simple and the benefits are great. Enhancing your company's bottom line couldn't be easier! *Presenter: Ms. Yelena Epova, CPA, Habif, Arogeti & Wynne, LLP.*

Date: Wednesday, April 20
Time: 2:00 p.m. EST
Cost: $25 (see below for 3-webinar package discount)
Register: https://emenuapps.ita.doc.gov/ePublic/newWebinarRegistration.jsp?SmartCode=1Q6W

VAT Reclaim

International business travel is standard in today's world, and so are taxes - on everything related to promoting your business abroad. Global business travelers are discovering ways to recoup at least some of the VAT, or Value Added Tax, paid on international travel and shipping. Find out just how simple the recovery process actually is. *Presenter: Mr. Raj Shah, President of Universal VAT Services, Inc.*

Date: Thursday, April 28
Time: 2:00 p.m. EST
Cost: $25 (see below for 3-webinar package discount)
Register: https://emenuapps.ita.doc.gov/ePublic/newWebinarRegistration.jsp?SmartCode=1Q6Y

Insuring Export Receivables & Export Pricing

Corporations working in export sales often face commercial risks, such as foreign buyer nonpayment. With Ex-Im Bank's (Export-Import Bank of the U.S.) export credit insurance, exporters are able to increase export sales by limiting that risk, offering credit to international buyers and gaining access to working capital funds.

Learn how the Small Business Administration can help you obtain working capital for export sales. SBA provides lenders with up to a 90% guarantee on export loans as a credit enhancement, so that participating banks will be able to make the necessary export financing available.

Date: Thursday, May 5
Time: 2:00 p.m. EST
Cost: $25 (see below for 3-webinar package discount)
Register: https://emenuapps.ita.doc.gov/ePublic/newWebinarRegistration.jsp?SmartCode=1Q6X

Register for all 3 Webinars for only $60

https://emenuapps.ita.doc.gov/ePublic/newWebinarRegistration.jsp?SmartCode=1Q6V

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